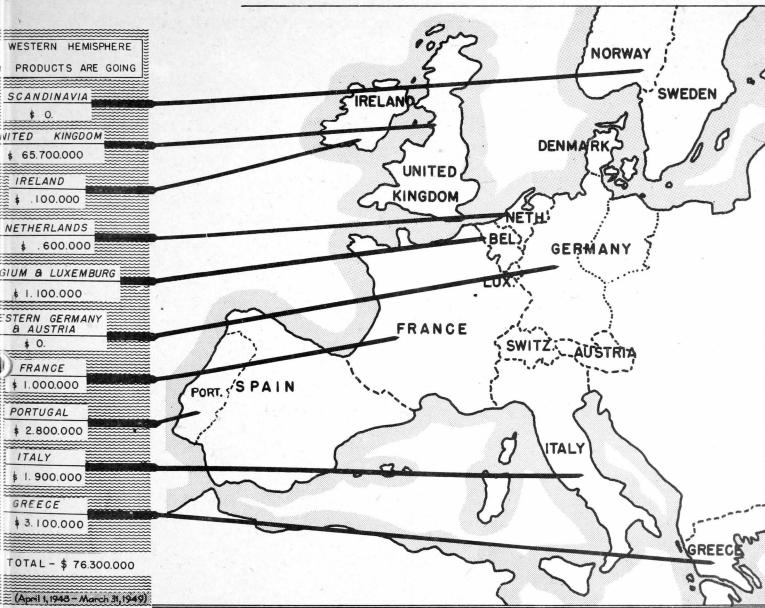
HE ECONOMIC COOPERATION ADMINISTRATION AND THE FISHERY INDUSTRIES



FISHERY LEAFLET 303 FISH AND WILDLIFE SERVICE

United States Department of the Interior



United States Department of the Interior, J. A. Krug, Secretary Fish and Wildlife Service, Albert M. Day, Director

Fishery Leaflet 303

Washington 25, D. C.

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THE ECONOMIC COOPERATION ADMINISTRATION AND THE FISHERY INDUSTRIES

By Richard A. Kahn, Chief Economics and Cooperative Marketing Section Branch of Commercial Fisheries

Information on the proposed trade in edible fishery products under the European Recovery Program has been released by the House of Representatives Appropriations Committee. This information is contained in three books referred to as "Three Volumes of European Recovery Program Brown Books."1/

The first book is entitled "Proposed Distribution of Economic Cooperation Act Financing by Country and Commodity."

Copies of these Brown Books may be obtained, upon request, from the Department of State, Division of Publications, Washington 25, D. C.

The references to "Fish" are these:

	April	1, 1948 - SHIPMENTS		949 TOTAL	ECA OEL	IGATIONS
COUNTRY	SHIPMENTS FROM WESTERN HEMISPHERE	THAN EC		(Column 1 minus columns 2 and 3)	April 1, 1948 - June 30, 1949	- April 1, 1948- March 31, 1949
		Dollar Earnings	Loans and Credits			
	(1)	(2)	(3)	(4)	(5)	(6)
			In Millio	ns of Dolla		
N	76.3	18.9		57.4	53•3	47.1
Austria Belgium-Luxembourg and Belgian	-	-	-	-	-	-
Dependencies	1.1	1.1	_	-	-	-
Denmark	=	-	-	-	-	-
France and French Dependencies	1.0	_	_	1.0	1.0	•6
Greece	3.1	_	-	3.1	2.2	1.5
Iceland	-	-	-	-	_	_
Ireland	.1	-	-	•1	.1	•1
Italy	1.9	-	-	1.9	1.9	1.5
Norway	_	-		-	_	-
Netherlands and Netherlands Dependencies	•6	_	-	•6	•6	•5
Portugal and Portuguese Dependencies	2.8	2.8	-	_	_	
Sweden	• ·	_	-	•	_	-
Switzerland	-	_	_	_	_	_
Turkey	-	_	-	_	-	-
United Kingdom and U.K. Dependencies	65.7	15.0	-	50•7	47•5	- 42 . 7
Western Germany		~	_	- ·	-	-

From the upper part of this table it can be seen that in the 15 months' period from April 1, 1948 to June 30, 1949 the Economic Cooperation Administration will finance shipments of fish and fishery products worth 53.3 million dollars from the Western Hemisphere to the sixteen countries participating in the European Recovery Program. This is the dollar amount which will be paid from Economic Cooperation Administration funds. The total amount for shipments of fish and fishery products is expected to be 76.3 million dollars during the same period. Of this amount, in addition to the 53.3 million dollars to be financed by ECA, 18.9 million dollars worth of shipments will be paid for by dollar exchange held by participants, while the remaining shipments amounting to 4.1 million dollars will have to be financed by other means, probably by their exports to dollar areas.

A second book is entitled "Estimated Balance of Payments on Current Account of the Participating Countries." The reference to "Fish" follows:

EUROPEAN RECOVERY - PARTICIPATING COUNTRIES RECAPITULATION OF IMPORTS AND PAYMENTS ON INVISIBLE ACCOUNT

APRIL 1, 1948 - JUNE 30, 1949

Total All Participating Countries		United States	Other Western Hemisphere	Other Non-Par- ticipating Countries	Parti- cipating Countries
In	Millions of I	Oollars a	t July 1, 19	47 Prices	
97•2	76.3	51.8	24.5	20.9	240.7

This table indicates that during the 15 months' period from April 1, 1948 to June 30, 1949 the sixteen countries participating in the Program will import fish and fishery products valued at 240.7 million dollars. Of this amount, shipments worth 76.3 million dollars will come from the Western Hemisphere, including 51.8 million dollars worth from the United States.

The third book entitled "Estimated Commodity Imports and Exports of the Participating Countries by Value and Quantity" contains 8 tables, which are attached as appendices 1-8.

These tables show the quantities and values of imports and exports of the participating countries. Data for the two periods (a) April to June, 1948, (b) Fiscal year 1948 - 1949 are shown separately.

In the following table, the proposed distribution of ECA funds for purchase of Western Hemisphere edible fishery products is combined for both periods mentioned in the appendices comprising the 15 months from April 1, 1948 to June 30, 1949.

PROPOSED DISTRIBUTION OF ECA FUNDS FOR PURCHASE OF WESTERN HEMISPHERE EDIBLE FISHERY PRODUCTS APRIL 1, 1948 - JUNE 30, 1949.

	VALUE OF	SHIPMENTS		BALANCE	ECA OPLIGATIONS*					
	SHIPMENTS	FROM SOURCES								
COUNTRY	FROM	ECA F	UNDS	(Col. 1						
	WESTERN			less	April 1, 1948 -	April 1, 1948 -				
	HEMISPHERE	Dollar Earnings	Loans & Credits	Cols. 2 & 3)	June 30, 1949	March 31, 1949				
			In Millions	of Dollars						
Austria	_	_	-	-	-	-				
Belgium-Luxembourg and										
Belgian Dependencies	1.1	1.1	-		-	_				
Denmark	•	-	_	_	-	-				
France and Dependencies	1.0	_	-	1.0	1.0	•8				
Greece	3.1	-	-	3.1	2.2	1.5				
Iceland		-	_	•••	_	_				
Ireland	•1		-	.1	•1	•1				
Italy	1.9	-	_	1.9	1.9	1.5				
Norway	•••	_	_	-	_	-				
Netherlands and										
Dependencies	•6	-	-	•6	•6	•5				
Portugal and	ž				. • • • • • • • • • • • • • • • • • • •	••				
Dependencies	2.8	2.8	-	-	-	<u> </u>				
Sweden	***	-		-	_	-				
Switzerland	-	-	satsa.	_	_					
Turkey	-	-	•••	-	_					
United Kingdom and										
Dependencies	65.7	15.0	· -	50.7	47.5	42.7				
Western Germany - Bizone	-	-	-	7001	41.0	H~ 0 (
Western Germany - French					_					
Zone	_	-	_	_		_				
Western Germany - Saar		.=		=		-				
Total	76.3	18.9	**	57.4	53•3	47.1				

^{*}ECA obligation does not cover full deficit. Financing of remaining deficit is not explained.

According to the appendices, the United Kingdom will get the bulk of fishery Laports, while the exports will come mainly from Norway and Iceland. The information does not go into the details of the composition of the imports or exports. However, because the European Recovery Program will not change traditional export and import interrelations, it can be expected that approximately the same species and the same products will be imported or exported as in prewar times.

Summarizing, it should be said that for the fiscal year 1948 - 1949 the United States is expected to export 46,000 metric tons of edible fishery products to participants in ERP, as against receiving 36,000 metric tons of imports from them. The value of the United States' exports for the fiscal year is estimated to be 41.5 million dollars.

The publications emphasize that all figures given are not rigid and may be altered with changing conditions.

So far as exports are concerned, trade will be conducted as far as possible through normal commercial channels. After an intended commercial transaction has been arranged with the foreign importer, the transaction must be authorized by the Economic Cooperation Administration, which then will provide the finances to the respective foreign government. The Commodity Credit Corporation and the Federal Procurement Agencies, also, may sell fish and fishery products to foreign importers, in which case the Corporation or Agency also must follow the procedure outlined above.

In general, the industries were advised to go shead with private selling plans. Firms may either accept orders in foreign countries, on the condition that transactions have to be approved by the ECA, or they may sell to exporting firms within this Country under the same condition. The firm which actually exports has to obtain the approval of ECA. In addition, every exporting firm must have an export license issued by the Office of the International Trade of the Department of Commerce. However, if ECA has approved the sale, according to information received, the export license will be obtained easily. In cases where American firms sell goods to a foreign country with a clause in the contract requiring delivery in a foreign country, it is advisable to make certain that the foreign country will permit the imports. If the exporting firm does not want to undergo the often difficult procedure of obtaining the foreign import license, it is advised to sell "F.O.B. American Port," purchase price to be paid after the American documents are cleared and products are in the hands of the shipping company.

It should be mentioned that an emergency purchasing program has already been enacted for Italy and that the main regular programs affecting, principally, the United Kingdom will be underway very soon.

Copy of a press release of April 29, 1948 of the Economic Cooperation Administration, referring to procurement and export procedures, is attached as Appendix 9.

APPENDIX 2

FISH

APRIL-JUNE-1948

THOUSAND METRIC TONS

PHYSICAL QUANTITIES OF IMPORTS OF COMMODITIES

PHYSICAL QUANTITIES OF EXPORTS, DOMESTIC PRODUCTION AND TOTAL SUPPLY OF COMMODITIES

Counties Frequency Counties Counties			PHY:	SICAL QU	ANTITIES	OF IMPOR	RTS OF COM	MODITIES				PHT	SICAL Q	JANIIIES	OF EARC	KIS, DOME.	ine inob	E				
Oi Author Oi Author Oi Oi Oi Oi Oi Oi Oi O		Countries .	States	Canada	Western Hemisphere Countries	Other Non-Par- ticipating Countries	Participating Countries	than own Dependent Overseas Territories	Country from own Dependent Overseas Territory	from Mother Country	Total Imports	States	Canada	Western Hemisphere Countries	Non-Par- ticipating Countries	Participating Countries	than own Dependent Overseas Territories	Dependent Overseas Territories by Mother Country	Country from its own Dependent Overseas Territories		Production	
1	01	Austria				1	1									,				~	15	2
1	02	Belgium-Luxembourg				1						l			1	,6				,6	15	20
1	03	Denmark		_		_					2	ļ			2	10				10	50	82
Control Cont	04	France		1	_		20		4		2/	ļ				1				_	90	10
1	05	Greece	•	1	2	1	5	1			10	١ ۾			18	47				67	70	10
Netherlands	06	Iceland										2			10	4/				1	<u> /</u> 5	
11 Portugual 2 8 10 1 2 10 13 52 49 12 Sweden 1 6 7 2 3 5 27 29 13 Switzerland 1 1 1 1 1 1 14 Turkey	07	Ireland			•	_	м Т	,				ŀ				•				1	38	
11 Portugual 2 8 10 1 2 10 13 52 49 12 Sweden 1 6 7 2 3 5 27 29 13 Switzerland 1 1 1 1 1 1 14 Turkey	08			*	1	2	21	1			27				47	7				24	56	
11 Portugual 2 8 10 1 2 10 13 52 49 12 Sweden 1 6 7 2 3 5 27 29 13 Switzerland 1 1 1 1 1 1 14 Turkey							2				2	2			~	27	4			100	200	100
1 1 1 1 1 1 1 1 1 1					_		. 0				10	4		4	2/		4			100	200	100
1 1 1 1 1 1 1 1 1 1					2	•	6				10	1 *			2	10				1)	27	49
1 Turkey 1 1 4 1 6 55 5 3 80 2 7 10 19 288 349 16A Western Germany: Biscone 38 38 42 80 16B Western Germany: Saar 1 6 6 14 185 2 7 231 9 6 67 185 4 271 898 858 17A Belgian Dependencies 1 2 3 3 17B French Dependencies 1 2 3 3 17C Netherlands Dependencies 1 2 3 17D Portuguese Dependencies 1 4 3 5 5 18T United Kingdom Dependencies 1 4 3 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies 1 4 3 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15 18T Inited Kingdom Dependencies Subtotal 1 4 3 8 8 8 8 8 8 8 8 8			-				- 5				/-											1
168 Western Germany: French Zone											-				1					Ę.	19	1/
168 Western Germany: French Zone	1.5		11	A		6	55		3		80	1		2	7	10				19	วลิล	3/10
168 Western Germany: French Zone			11	4	_	U	38	i.	,		38	1		. 2	,	10				•)	12	Ãó
17A Belgian Dependencies 1 1 2 3 3 271 898 858 17A Belgian Dependencies 1 1 2 3 3 3 3 4 6 7 3 3 7 12 19 15							. 7				77	1									7~	7
Country Subtoral 11 6 6 14 185 2 7 231 9 6 67 185 4 271 898 858							í_			_	í_							-			7001224	í
17B French Dependencies 1 1 2 2 3 6 17C Netherlands Dependencies 1 2 3 6 17D Portuguese Dependencies 1 1 4 3 5 17E United Kingdom Dependencies 1 1 3 5 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15	,,,,		11	6	6	14	185	2	7		231	9		6	67	185	4			271	898	858
17B French Dependencies 1 1 2 2 3 6 17C Netherlands Dependencies 1 2 3 6 17D Portuguese Dependencies 1 1 4 3 5 17E United Kingdom Dependencies 1 1 3 5 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15											ĵ									-		
17B French Dependencies 1 1 2 2 3 6 17C Netherlands Dependencies 1 2 3 6 17D Portuguese Dependencies 1 1 4 3 5 17E United Kingdom Dependencies 1 1 3 5 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15	17A	Belgian Dependencies					1	2			3	1										3
17C Netherlands Dependencies 1 2 3 6 17D Portuguese Dependencies 1 1 4 3 17E United Kingdom Dependencies 1 1 3 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15							1	1			2	1				1	1		4	6	7	3
17E United Kingdom Dependencies 1 1 3 5 5 Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15	17C	Netherlands Dependencies			1		2				3									-	ġ	6
Dependencies Subtotal 1 4 3 8 2 3 7 12 19 15	17D	Portuguese Dependencies									-						1			.1	4	3
	17 E	United Kingdom Dependencies														1	1		3	5		
Grand Total 11 6 7 14 189 5 7 239 9 6 67 187 7 7 283 917 873		Dependencies Subtotal			1		4	3			8					2	3		7	12	19	15
		Grand Toral	11	6	7	14	189	5	7		239	9		6	67	187	7		7	2 83	917	873

APRIL-JUNE 1948

	VALUE O	F IMPORTS	OF COMMOD	DITIES			(Prices c	25 of July 1, 1947;	/; in millions of	dollars with on	e decimal)		v	VALUE OF EXP	PORTS OF	COMMODITI	ES	
Countries	From United States	From Canada (3)	From Other Western Hemisphere Countries (4)	From Other Non-Participating Countries (5)	From Other Participating Countries	From Other than own Dependent Overseas Territories	By Mother Country from own Dependent Overseas Territory (8)	By Dependent Territory from Mother Country	Total Imports	To United States	To Canada	To Other Western Hemisphere Countries	To Other Non-Par- ticipating Countries	To Other Participating Countries	To Other than own Dependent Overseas Territories	To own Dependent Overseas Territories Ey Mother Country (17)	from its own Dependent Overseos Territories	n Total t Ezpots
Austria Belgium-Luxembourg Denmark France Greece Iceland	2	2 2	4	1 2 3 3	3 7 8 4 4 1 4	1	16		2 4 1 8 6 5 2 4	9			2 6 1 2 7	1 4 5 0 2 8 0	1	1		1 6 5 6 4
17 Ireland 18 Italy 19 Netherlands 1 Norway 1 Portugal 2 Sweden			4	6 1 2	1 6 4 1 1 2 1 2 0	3			1 77 11 28 22	2 5 2 6 5	2	2 6 4	1 1 7 9 1 4	4 7 3 8 13 8 5 0	2 2			4 9 5 4 29 3 7 3
3 Switzerland 4 Turkey 5 United Kingdom 6A Western Germany: Bizone 6B Western Germany: French Zone 6C Western Germany: Saar		2 7	3	1 7	12 4 6 7 1 2		11		9 28 3 6 7 1 2			8	3 1 9	1 9 2 6				2 2 5 3
Country Subtotal	10.3	3.1	1.7	3.6	43.3	•4	2.7		65.1	4.7	•2	3.8	16.8	43.3	2,3	.1		71.2
7A Belgian Dependencies 7B French Dependencies 7C Netherlands Dependencies 7D Portuguere Dependencies 7E United Kingdom Dependencies Dependencies Subtotal			1	5	4 3 1 6	1 0 6		1	1 4 1 0 2 2					3	7		16	26 17
Dependencies 300.0.			••	•7	4)	1.0		.1	4.6					.4	1.6		2.7	4.7
Grand Total	10.3	3.1	1.8	4.1	45.6	2.0	2.7	.1	69.7	4.7	.2	3.8	16.8					

FISCAL YEAR 1948-1949 THOUSAND METRIC TONS

PHYSICAL QUANTITIES OF IMPORTS OF COMMODITIES

PHYSICAL QUANTITIES OF EXPORTS, DOMESTIC PRODUCTION AND TOTAL SUPPLY OF COMMODITIES

Countries	From United States	From Canada (3)	From Other Western Hemisphere Countries (4)	From Other Non-Participating Countries	From Other Participating Countries	From Other than own Dependent Overseas Territories (7)	By Mother Country from own Dependent Overseas Territory (8)	By Dependent Territory from Mother Country (9)	Tatal Imports (10)	To United States	To Canada	To Other Western Hemisphere Countries	To Other Non-Par- ticipating Countries	To Other Participating Countries	Dependent	To own Dependent Overseas Territories by Mother Country (17)	To Mother Country from its own Dependent Overseos Territories (18)	Total Exports	Domestic Production (20)	Total Şupply
01 Austria 02 Belgium-Luxembourg 03 Denmark 04 France 05 Greece	1	4 2	6	2 4 9 4	68 8 78 18	2	18		73 8 109 32	9			4 7 71	25 65 5	1	1	*	29 72 6	60 122 225 273	4 104 58 328 32 32
07 Ireland 08 Italy 09 Netherlands 10 Norway 11 Portugal 12 Sweden			5 9	8 2 3	2 85 10 34 24	4			2 102 10 45 27	1 6 15 3	1	15 2 1	30 108 8 7	4 100 240 40 12	13			4 5 136 392 53 21	22 150 225 805 210 107	20 247 99 413 202 113
 Switzerland Turkey United Kingdom Western Germany: Bizone Western Germany: French Zone Western Germany: Saar 	45	15	5	22	5 223 150 30 4		12		322 150 30 4	1		7	2 30	15 42				17 80	75 1150 170	58 1392 320 30 4
Country Subtotal	46	21	25	55	741		30		924	36	1	2 5	267	741	14	1		1085	3594	3433
17A Belgian Dependencies 17B French Dependencies 17C Netherlands Dependencies 17D Portuguese Dependencies 17E United Kingdom Dependencies Dependencies Subtotal		1	3		2 2 10	8 3		1	10 6 14					4 2 6	4 3 4 11		18 12 30	26 3 18 47	29 12 15 19	10 9 26 12 1
Grand Total	46	22	28	5 5	755	17	30	1	954	36	1	25	267	747	25	1	30	1132	3669	3491

FISH

FISCAL YEAR 1948-1949

	VALUE OF	F IMPORTS	OF COMMOD	DITIES			(Prices a	s of July 1, 194	17; in millions of d	/ dollars with or	ie decimal)	VALUE OF EXPORTS OF COMMODITIES									
Countries	From United States	From Canada	From Other Western Hemisphere Countries (4)	From Other Non-Par- ticipating Countries (5)	From Other Participating Countries	From Other than own Dependent Overseas Territories [7]	from own	By Dependent Territory from Mother Country [9]	Total	To United States	To Canado	To Other Western Hemisphere Countries	To Other Non-Par- ticipating Countries	To Other Participating - Countries (15)	To Other than own Dependent Overseas Territories	To own Dependent Overseas Territories by Mother Country (17)	from its own Dependent	Total Exports			
O1 Austria O2 Belgium-Luxembourg O3 Denmark O4 France O5 Greece	9	8 7		4 9 1 1 1 2	3 15 5 5 0 17 7	5	6 4		7 17 3 5 0 26 0 9 7	2.6		•	8 2 5 3	5 6 22 7 1 0		3		6 4 25 2 1 6			
06 Iceland 07 Ireland 08 Italy 09 Netherlands 10 Norway 11 Portugal	1		1 5	24	25 5 4 5 8 5 8 8 2	11			7 30 5 4 5	3 6 7 2 1 10 5 2 1	7	10 5	10 6 4 5 31 5 5 6	1 7 2 8 15 0 55 3	8 7			1 8 3 5 21 6 117 2 29 1			
12 Sweden 13 Switzerland 14 Turkey 15 United Kingdom 16A Western Germany: Bizone 16B Western Germany: French Zone 16C Western Germany: Saar	40 5	11 0	11	5 6 6	3 0		4 3		9 2 3 5 113 2 26 7 5 0	1		3 0	1 4 7 5	7 5 10 5				8 9 21 1			
Country Subtotal	41.5	12,5	6.6	14.7	176.2	1.6	10.7		263.8	19.3	•7	15.0	66,9	176.2	8.9	•3		287.3			
17A Belgian Dependencies 17B French Dependencies 17C Netherlands Dependencies 17D Portuguese Dependencies 17E United Kingdom Dependencies			5	21	1 4 1 3 6 2			3	5 4 4 0 8 8					1 2	27 18 19		64	10 3 1 8 6 6			
Dependencies Subtotal			•5	2,1	8.9	6.4		•3	18.2					1,6	6.4		10.7	18.7			
Grand Total	41.5	12.5	7.1	16.8	185.1	8.0	10.7	•3	282.0	19.3	•7	15.0	66.9	177.8	15.3	•3	10.7	306.0			